

IGOR ASANOV

Economic Policy, Innovation,
and Entrepreneurship Group

University of Kassel

Nora-Platiel 5, WISO B, Room 1111

D-34109, Kassel, Germany

Phone: +49 561 804-2709

E-mail: igor.asanov@uni-kassel.de

asanovigor@mail.ru

Web: www.igorasasnov.com

Main Research Expertise

Experimental and Behavioral Economics, Field Experiments, Economics of Innovations and Entrepreneurship, Social and Observational Learning, Public Policy Evaluation

Academic Positions

from 05/2015

Post-Doctoral Researcher

Economic Policy, Innovation and Entrepreneurship Group,
University of Kassel, Kassel, Germany.

02/2015 – 04/2015

Post-Doctoral Researcher

Friedrich Schiller University, Jena, Germany

Education

11/2010 – 01/2015

Ph.D. in Economics (Dr. rer. pol.)

Title: Application of Experimental Methods to Economics of Innovation
Supervisors: Prof. Dr. Oliver Kirchkamp and Prof. Dr. Uwe Cantner.
External Referee: Prof. Dr. Arno Riedl
DFG GK EIC, **Max Planck Institute of Economics** and **Friedrich Schiller University**, Jena, Germany.

09/2008 – 10/2010

Ph.D. program in Economics

Supervisor: Prof. Dr. Boris Genkin (Honored Scientist of Russia).
State University of Engineering and Economics, St.-Petersburg, Russia.
Suspended: October 2010

09/2007 – 07/2008

MA in Management (with Honors)

State University of Engineering and Economics, St.-Petersburg, Russia.
Major: HR management.

09/2005 – 09/2008

Bsc in Economics and Management

Pierre Mendes France University of Grenoble II, Grenoble, France; St.-Petersburg, Russia
Major: Economics.

09/2003 – 07/2007

Bsc in Management (with Honors)

State University of Engineering and Economics, St.-Petersburg, Russia.
Major: Management.

Academic Papers

Do We Learn from Mistakes of Others? A Test of Observational Learning in the Bandit Problem.

Short-and Long-run Effects of External Interventions on Trust (with Simone Vannuccini).

On the observational learning in the optimal stopping problem (with Arno Riedl).

Confidence, Confidence Training and Entrepreneurial Behavior: Field Experiment (with Alla Levitskaia).

Discrimination Against the Entrepreneurs and Ethnic Minorities at the Labour Market: Field Experiment in Russia. (with Maria Mavlikeeva)

Do Not Rely On Chance in Randomization: Use Balanced Randomization in the Laboratory Experiments.

Folk Tales Narratives and Economic Behavior (with Dominik Heinisch, Nhat Luong Ming).

Research Visits

09/2017 – 10/2017 HEC Paris, France, Host: Prof. Dr. Thomas Astebro
04/2013 – 06/2013 Maastricht University (AE1), Netherlands. Host: Prof. Dr. Arno Riedl

Invited Talks

08/2017 Department of Market Competition, Government of Ecuador
11/2015 Department of Economics, Göttingen University
10/2015 Academy of Economic Studies Moldova

Presentations

06/2018 Economic Science Association World Meeting 2018, Berlin
06/2018 CoDE-ZEW, Centre for European Economic Research, Mannheim
06/2018 IGL Global Conference, Harvard Business School, Boston
06/2018 11th Behavioral and Experimental Economics Symposium, Maastricht
08/2017 Economic Science Association European Meeting 2017, Vienna
06/2017 10th Behavioral and Experimental Economics Symposium, Maastricht
04/2017 8th Thuragau Experimental Economics Meeting, Konstanz
01/2017 7th Leuphana Conference on Entrepreneurship, Lüneburg
06/2017 10th Game Theory and Management Conference, Saint-Petersburg
06/2015 8th Behavioral and Experimental Economics Symposium, Maastricht
08/2014 29th Annual Congress of the European Economic Association, Toulouse
07/2014 15th International Joseph Schumpeter Conference, Jena
01/2014 The 2014 Royal Economic Society Postgraduate Meeting, London
06/2013 6th Behavioral and Experimental Economics Symposium, Maastricht
05/2013 The 2013 Behavioral and Experimental Economics Workshop, Florence
07/2012 – 08/2012 6th Summer School offered by Max-Planck Institute and FSU, Jena
11/2011 The DIMETIC, UMU, Maastricht
07/2011 – 08/2011 5th Summer School offered by Max-Planck Institute and FSU, Jena

Teaching Experience

2015, 2017, 2018 **Field Experiments in Economics**, Master in Economics (4 SWS).
University of Kassel, Germany.
2016, 2017 **Econometrics**, Master and Bachelor in Economics (4 SWS).
University of Kassel, Germany
2016/2017 **Behavioral Economics**, Master in Economics (4 SWS).
University of Kassel, Germany
12/2014 **Experimental economics: Methods and Perspectives** (Lecture).
State University of Economics, St.-Petersburg, Russia
2013/2014 **Econometrics - Empirical methods**, Master in Economics (2 SWS).
Friedrich Schiller University, Jena, Germany.

Scholarships

02/2015–04/2015 German Science Foundation (DFG) Post-Doctoral Scholarship.
10/2010–10/2013 German Science Foundation (DFG) Doctoral Scholarship.
2006 St.-Petersburg Government Scholarship for Distinguished Studies.

Grants

2018 **Innovation Growth Lab** (IGL) grant (Principal Investigator), with
David McKenzie (World Bank)
2016 **Rudolf und Ursula Lieberum Stiftung**, with Maria Mavlikeeva
2014 **DAAD Short-Term Grant** for Foreign Doctoral Candidates
2014 European Economic Association Student Travel Award (Grant)
2009, Research Grant for Russian Higher Education
2005, 2006 Research Grant for Students (2)

Public Service

2016	Manager of Ph.D. program, University of Kassel, <i>GS EBG</i>
2015	Opened Laboratory of Experimental Economics, Kassel, <i>KLab</i>
2012 – 2013	Elected Ph.D. student representative at the GK EIC, Germany.
2004 – 2008	Elected student group representative at the ENGECON, Russia.

Supervision

2016-2017	6 Master Thesis Supervision.
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Membership

Member of American Economic Association (AEA), Economic Science Association (ESA), Innovation Growth Lab (IGL)

Languages

Russian (Native), English (Fluent), French (Intermediate), German (Basic)

Computer Skills

R, Stata, Matlab, Maple, Maxima, z-Tree, ORSEE